

GDPR Sales Officer for the US market (US-based)

Intellegant is a growing startup based in Brussels, Belgium. We offer a chance to get in the ground floor of an exciting business and help develop new opportunities in a fast-paced environment.

We are seeking a GDPR Sales Officer based in the United States. Your main focus is to generate new business with new customers in the US. You will develop and execute a strategy to sell Intellegant's GDPR advisory services and solutions in the US and will be reporting to Intellegant's CEO.

Your profile:

- Young graduate in business management, with a keen interest in law and international economics
- Able to strengthen business relationships with mid-cap companies operating in the life science industry that are concerned about GDPR compliance
- Proven records of creating and sustaining a valuable network of leads and ability to convert them into contracts
- Good understanding and familiarity with the use of professional and social networks for the purpose of promoting Intellegant's services
- Experience with online and offline advertising and marketing to drive efficient customer acquisition
- Interest in GDPR, data privacy and security, and consulting
- Passionate about building, bringing to market and scaling specialized tech consulting services
- Entrepreneurial spirit and can-do attitude
- · Good communication, team-work and problem solving skills.

Should you be interested and should you satisfy the requirements indicated above, please send your CV and a letter of interest to <u>info@intellegant.com</u>. We offer **a minimum fixed salary** plus **a success fee framework** on a freelance basis.

We are looking forward to receiving your application!

Disclaimer: By applying for this position, you are authorising us to hold you CV and personal information on our secure database, allowing us to contact you about your application. If at any stage you would like us to withdraw that information and delete it, please email info@intellegant.com and we will action this for you.